

WHY Quintessential Artworks [Qa]?

Qa is a unique business concept that helps clients 'try out' artworks and have the opportunity to change this during the life of the rental period.

Artworks may be paintings, sculptures or other forms of indoor unique artworks.

It is sometimes hard for new villa owners, businesses and venue owners to be able to visualise artwork in place and how it works with the space, light, other decor and environment. This is where Qa comes to the rescue, taking away the 'second guessing' but retaining the joy of choosing an artist and artwork without the stress!

Another unique benefit is that the up-front cost of fitting out a property, business or venue with artwork is significantly reduced by spreading payment over a 2 year period.

Services also include

- Sale of works in multi mediums
- Short term rental
- Unique limited edition sculptures
- Bespoke commissions
- Curating artwork collections for properties and developers, advising on pieces that most suit the property, position and style of the owners. This is also available on the Rent to Buy program.
- Exhibitions and Events to promote Thailand's creative talent.

How does Qa 'rent to buy' work?

The process is simple!

1. Go to the online catalogue or to the galleries listed. Choose artists whose work inspires you.
2. Choose artworks that you most like and works with your style, decor, position and budget. These can be several for each area if you are unsure; Qa will assist you in the best works and position.
3. The artwork chosen for each area is delivered and hung or displayed at no cost [see point 8]; in some cases you may be interested in more than one artwork for an area; the choice can be made on delivery.
4. A monthly rental fee is agreed and insurance of the artwork verified for a period of 2 years.
5. Within the 2 year period 2 free exchanges are part of the programme, thereafter there will be an additional fee.
6. Artwork can be exchanged for another piece by the same artist; should the value of the exchanged piece be greater, the rental fee will be calculated on a pro rata basis.
7. After 2 years the artwork is transferred to the new owners, and no further rental fees are payable.

quin·tes·sen·tial – the most perfect example of a quality

Please contact hillary@quintessentialthailand.com
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8. For large or heavy pieces, like sculptures or carvings, there may be a delivery and/or labour cost. This will be transparent and at cost and discussed to find the most cost effective, yet safe, method for the piece/s to avoid any damage.
9. Where plinths or display cases are required, Qa will assist to ensure the art is displayed to its best advantage.

Qa Terms and Conditions – ‘Rent to Buy’ programme

1. The Standard contract term is 2 years, and after this period the artwork is considered ‘bought’.
2. Exchange of artwork is only possible with the same artist; therefore the choice of artist is an important decision.
3. It is possible where several pieces are rented under the scheme that artwork can be moved to different spaces., however, the handling of artwork should be by a professional to avoid any damage or liability.
4. Rental fees are based on the value of the artwork plus a rental fee, taxes and insurance; should you wish to purchase the artwork prior to the expiry of the ‘rent to buy’ term, a pro rata rebate will be given.
5. The client is liable for the damage or theft of the artwork; fully comprehensive insurance is a pre requisite for all artwork on rental contracts by the Qa Insurance Broker. Where properties are rented with Qa rented artwork, the pieces must be specified on insurance for the property with the beneficiary being Qa for the term of the programme.
6. Each artwork will have recommendations by the artist regarding keeping the artwork in good condition; for instance, as this is not covered by insurance, liability for damage due to direct sunlight for painted artwork is to the clients account in the event the piece is returned
7. Should the property that houses the Qa artwork be sold, the artwork must be returned in good order.
8. Termination of the ‘Rent to Buy’ contract is permitted at any time after a 1 year period; in the event of selling a property as per 7 above, less than 1 year into the contract, the balance of the rental fee for 12 months is payable.. In the event of Termination for any reason after a 12 month period, on returning the artwork in good condition, no further rental fees will be charged.
9. Rental fees are payable on a monthly basis in advance. via a Thai bank standing order or credit card subscription.

Qa promotes creative works and artists in Thailand, in addition to supporting the community, charities and sponsoring new talent.

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